

WE'RE HIRING!



WHO WE ARE:

Direct Plus Food Group is a growing sales and distribution company representing a variety of top selling fine food brands in the grocery and convenience store markets. We're obsessed with offering our consumers high quality products and tasty happenings. Learn more at www.directplus.ca!

LOCATION	DEPARTMENT	EMPLOYMENT TYPE	POSITION TITLE
Thunder Bay, ON	Sales	Full-time Travel Required	Sales Specialist

Direct Plus Food Group is looking for a Customer-focused sales professional with the aptitude for learning and demonstrating our current brands and new products. A highly engaged and positive team player with a strong customer focus and the motivation to deliver exceptional sales results.

WHAT YOU'LL BE DOING:

- Can respectfully develop and maintain professional and productive relationships with customers.
- Will successfully grow and maximize sales in areas of responsibility.
- Continually executes high standards of merchandising.
- Possess people skills
- Easily operates alone or within a sales team.
- Participates with success in all sales programs and incentives.
- Outgoing and assertive personality that will thrive in a competitive atmosphere.
- Ability to maintain schematics on corporate accounts.
- Creative and organization skills.
- Ensure ongoing and effective communication with stakeholders including Corporate Account Managers and customers.
- Not intimidated and can effectively cold call prospects, leads and perspective new customers.
- Communicate and provide support to other areas of the company.



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BENEFITS FOR YOU & YOUR FAMILY:



Competitive salary & performance based bonus incentives.



Comprehensive health, dental, vision & wellness benefits package.



Employee discounts on a range of delicious food products.



RRSP matching and ESOP option program.



Professional development opportunities and continuous learning support.



Opportunity to work with a dynamic and passionate team.

WHAT YOU BRING:

- Sales experience is not mandatory providing you have the right personality, attributes and are eager to learn the business.
- Some flexibility to travel overnight when required.
- Clean driving & criminal record.
- Well-developed written and verbal communication skills and a professional demeanor.
- Comfortable driving a 1-ton automatic Ford Transit.
- Must be able to lift up to and including 40lbs of product.

If you're hungry for a new challenge and ready to make your mark in this fast-growing, fast-paced industry, we'd love to hear from you!

HIRING MANAGER:

Lynne Ciardullo

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www.directplus.ca

